

Early Validation through the A3 method

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WORLD CLASS - through people, technology and dedication



KONGSBERG

Introduction



- 2008-2011 Systems Engineering Master
 - HIBU
 - Stevens Institute of Technology
 - Kongsberg Maritime (KM)
- Thanks for close cooperation to Martin Kruse
 - KM: Sølve Raaen, Katarina Hagner, Wenche Enga
 - Advisor: Gerrit Müller
- Have worked in Kongsberg Maritime since 2008 in the Product & Development department
- The study is performed in KM's currently largest development project, the New OS project
- The new operator stations were presented for the first time at the Nor-Shipping exhibition, May 2011

Introduction – Need and Solution

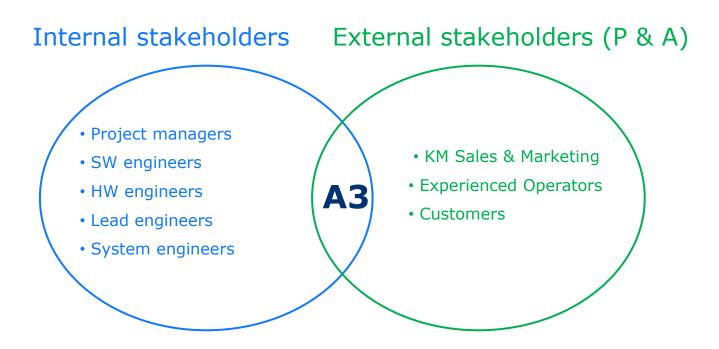


- The need was to shorten the distance between development groups and external stakeholders, like customers, operators, and sales & marketing
- We had discovered that too less communication could lead to validation problems (bad requirements)
- Our study's goal: To create a tool for early validation and communication (at this stage in the development process)
- Through Early Validation A3 reports, by simple means we increased communication and contributed to early validation
- The high-level system focus beacme very important

Stakeholders

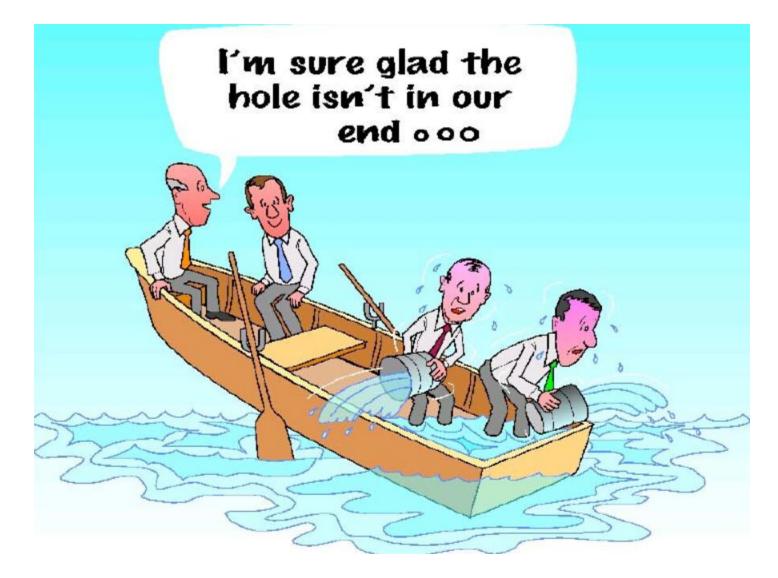


- The most important factor for the early validation
- Lots of the information is contained in peoples heads
- Multi-diciplinary teams



Stakeholders





A3 - History



- Paper size of 297 x 420 mm
- Emerged from Toyotas lean development
- Spread to other domains, such as Health-Care
- Architecture Overview
- Goal for Early Validaiton A3

Ensure that the system/function or service being developed accomplish the needs of the operator and customers

A3 – Key features



- Multiple related views
- Different levels of abstraction
- Concise and Digestible
- Mixture of text and models
- High-level system focus
- Based on story-telling (operation)



Example



New Operator Stations





Vessel Mode

- New OS
 - Multi-function OS
- New architecture
- Opens for new functions
- A complex function
 - Modes
 - Interfaces DP, Nav, Aut
 - Flexibility



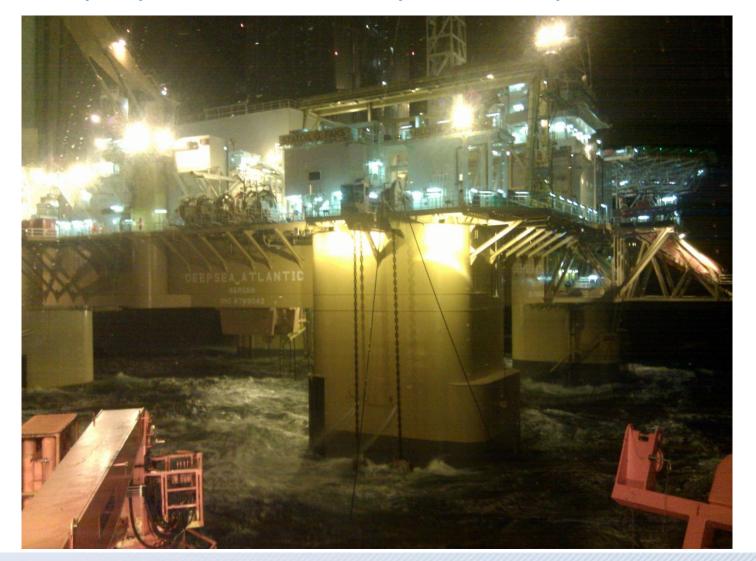
Example



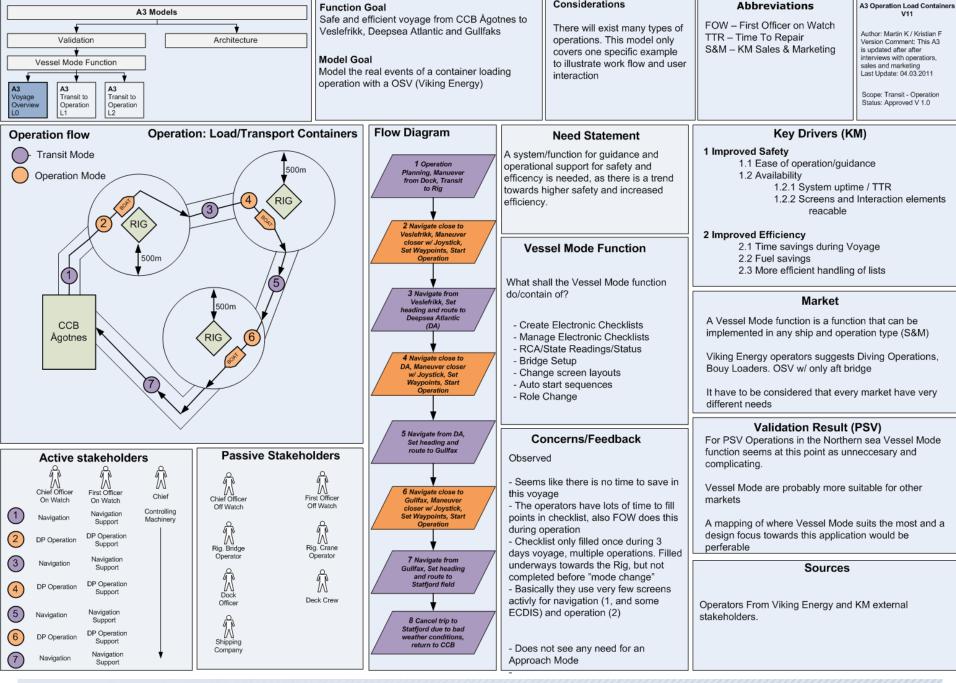
- We depicted a proposed solution for the system function at an early stage
- The Vessel Mode functions goal is to increase safety and efficiency on voyages/operations
- In this case we collected information from and created the A3 reports with stakeholders mentioned earlier
- "To collect real information you have to go there"

Viking Energy – Deepsea Atlantic 6 m (9 m) waves - ±40 knots (20 m/s wind)





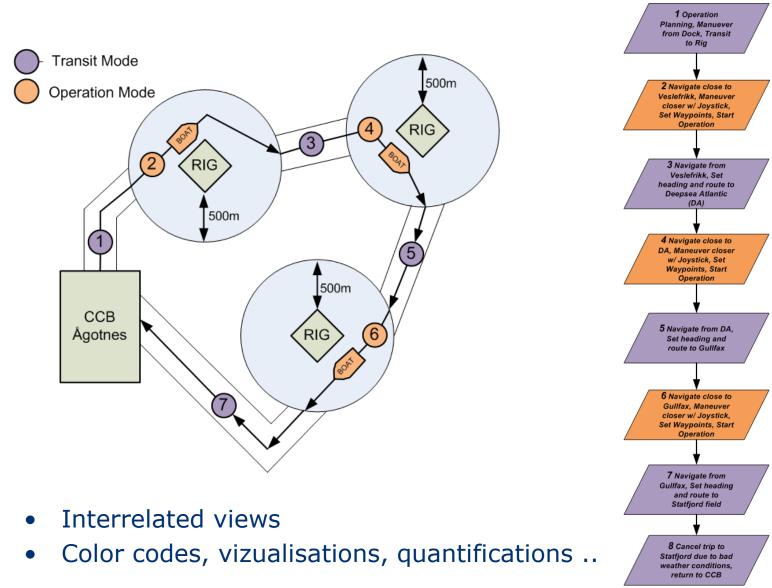
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Pieces of an A3





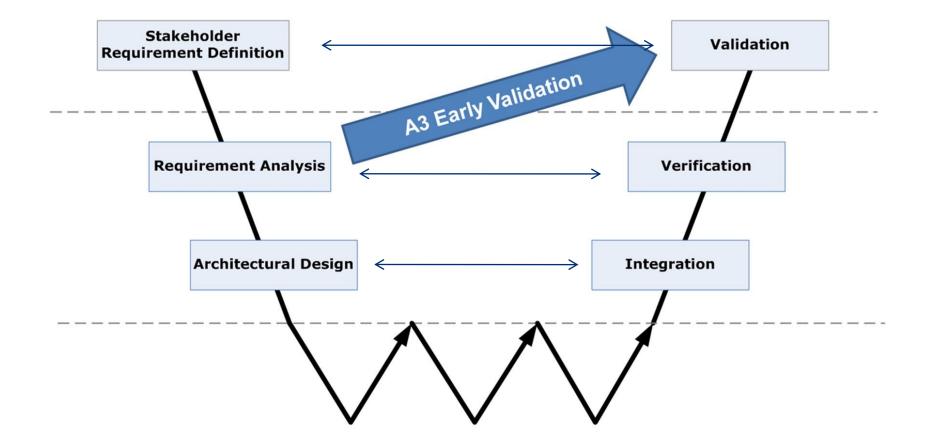


The Method and Process



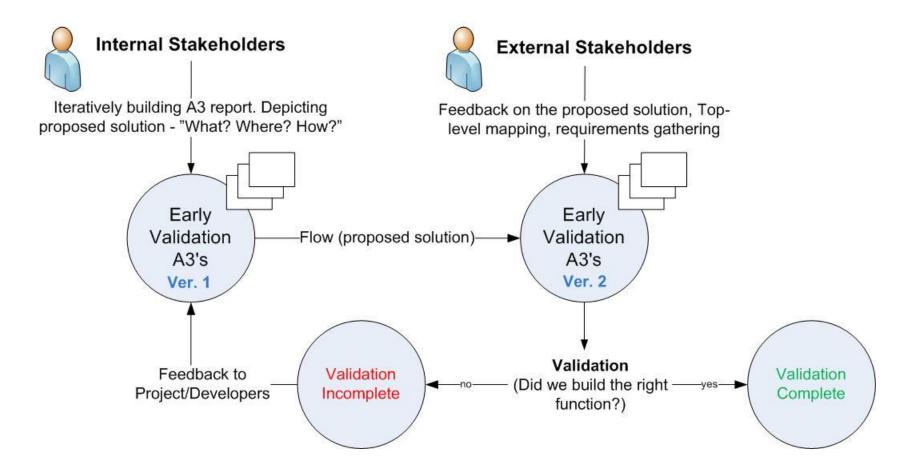
A3 method for Early Validation





The Process





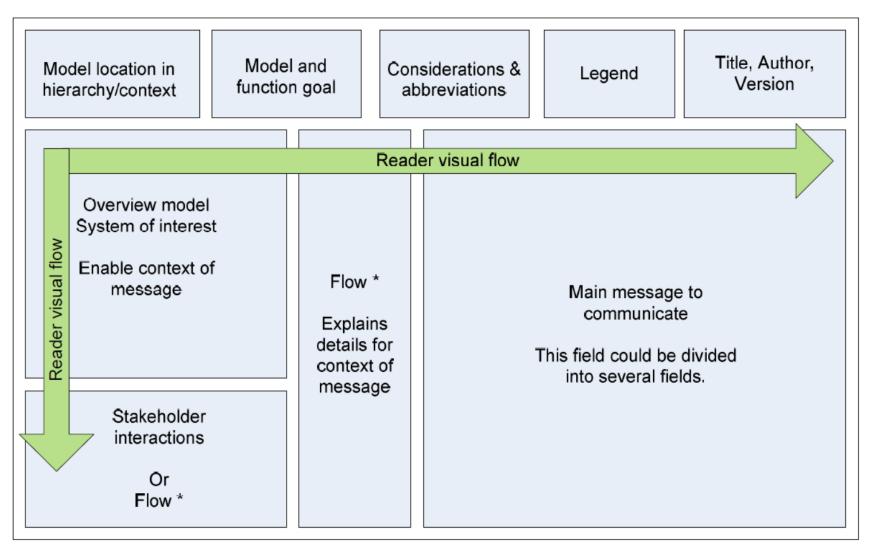
The Process



- Meetings mainly done with one stakeholder at a time, presenting the latest A3 reports
- Many iterations
- Start with a top-level report illustrating the proposed solution for the system/function
- Handing out printed A3 reports and letting stakeholders draw on them and comment as we discussed and led the stakeholder through

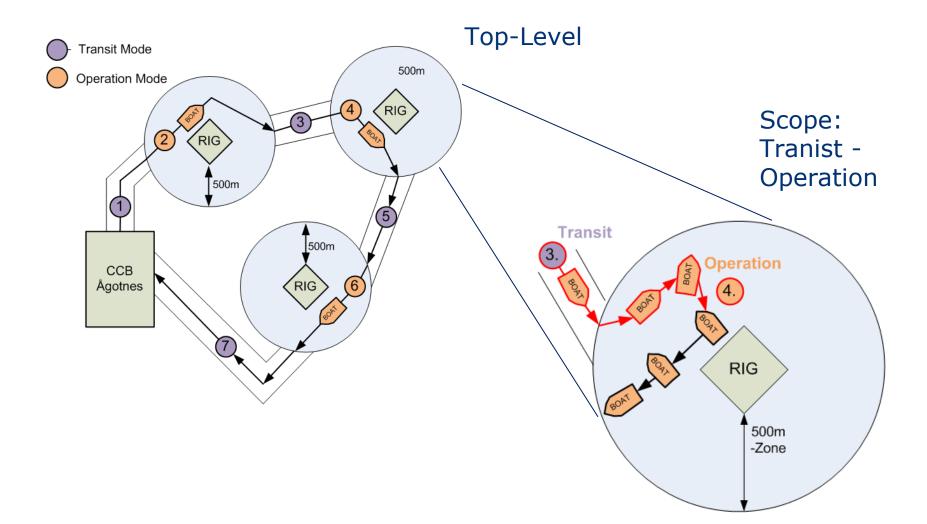
A3 – The Layout



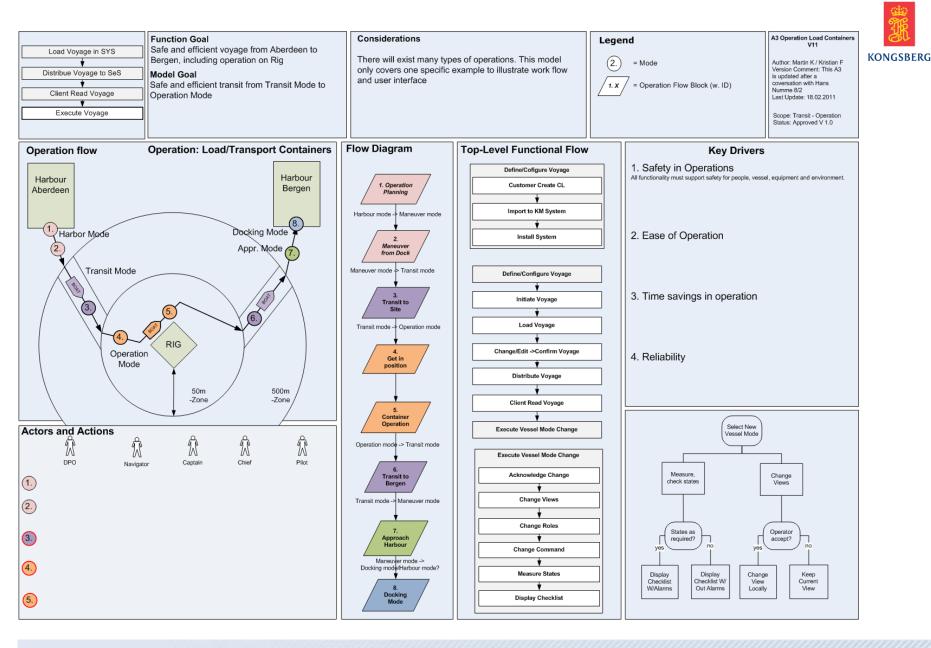


The Levels - Scope

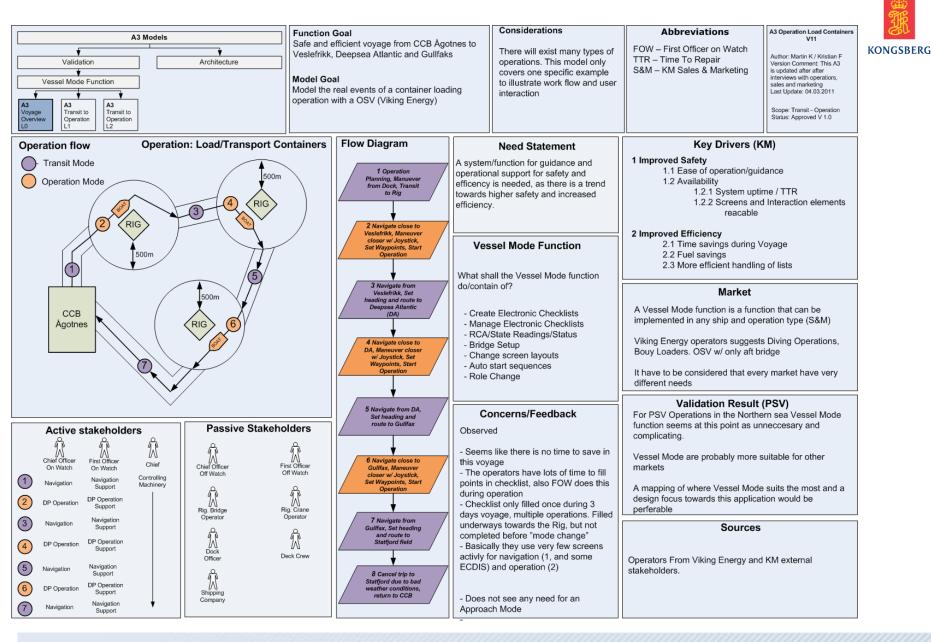




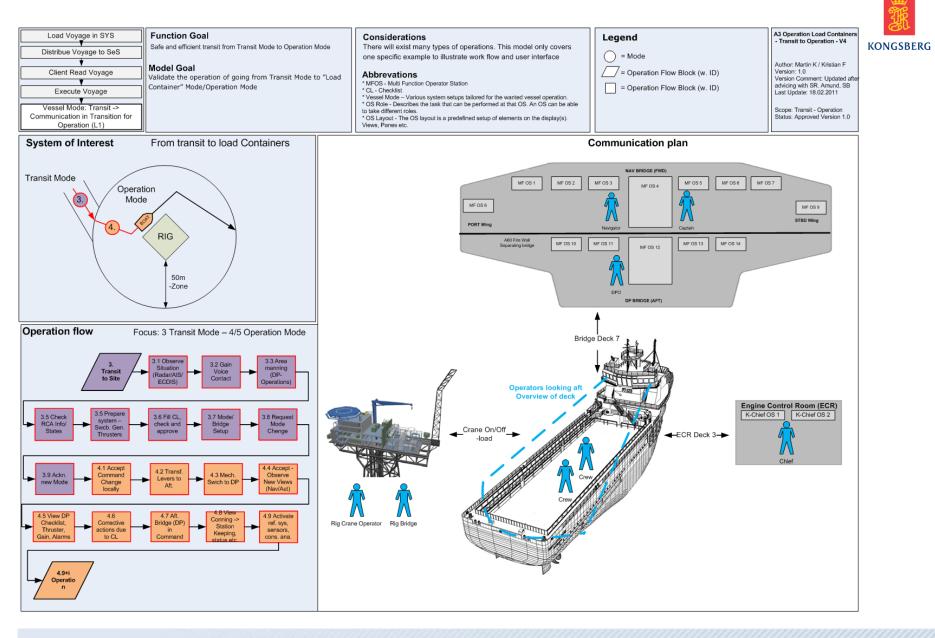
Top-level Overview - Version 1



Top-level Overview - Version 2

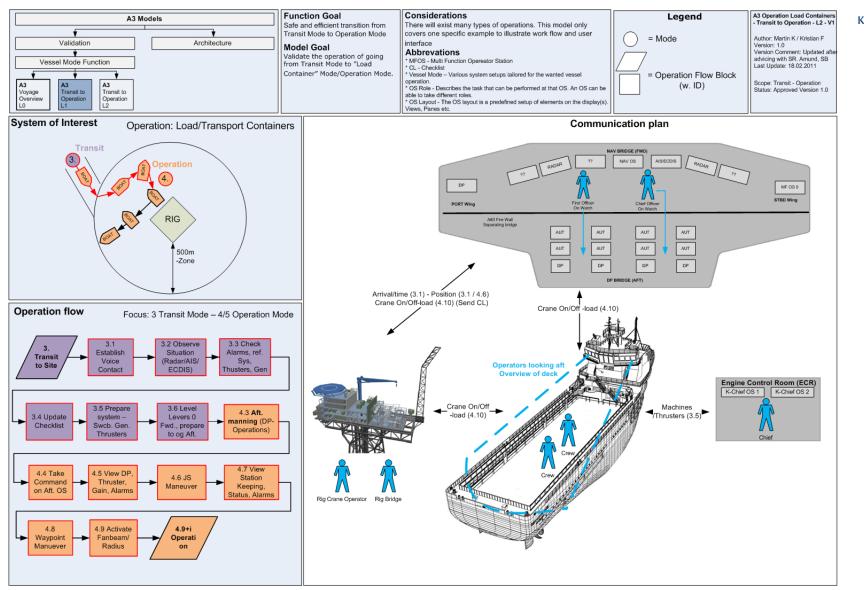


Communication Plan – Version 1



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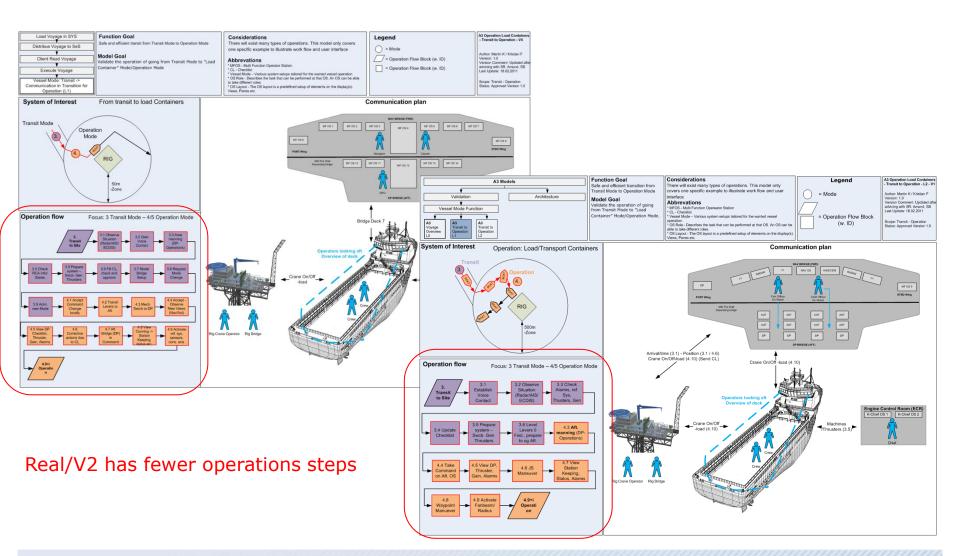
Communication Plan – Version 2



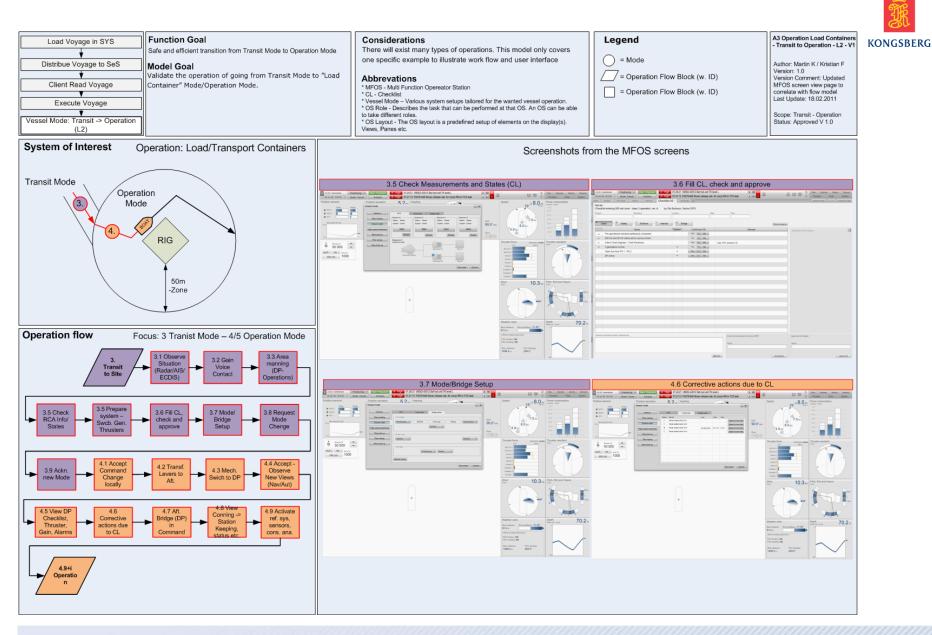


Before (internal) and After (external)

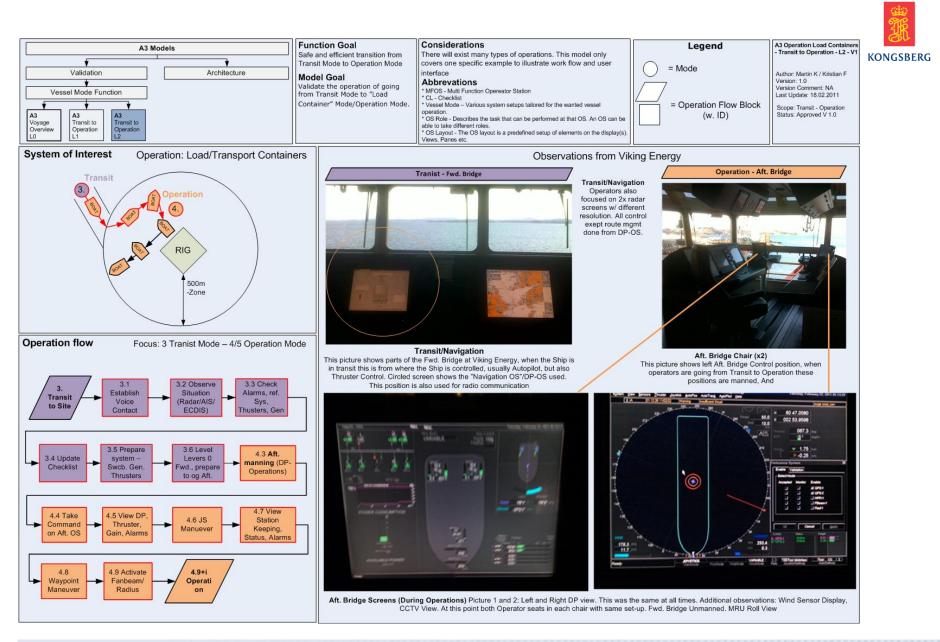


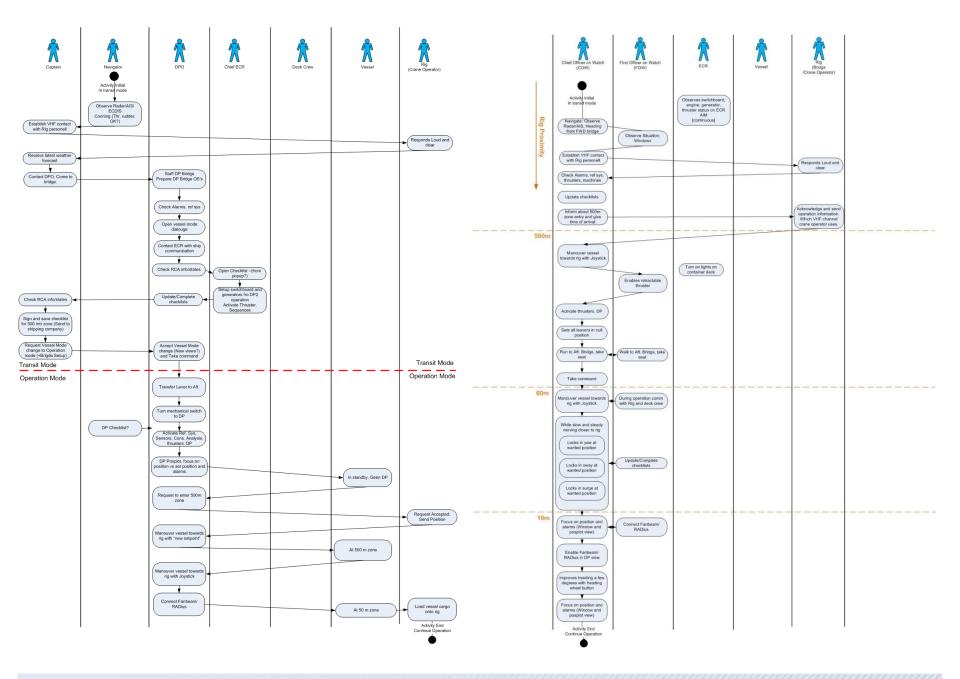


Iteraction/Screen pictures – Version 1



Iteraction/Screen pictures – Version 2





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Findings - Result





- Too little knowledge about the function and why it existed within the project
- We found that the market situation, and the story the project was based on was not in the optimal market
- Many new and improved requirements was collected and reported
- We were able to document and agree on important statements like needs, key drivers and market



- Easy and fast method to collect, document and share information from peoples head
- Everybody was able to work with the same tool
 - Different focus
 - Cross fertilization
- Developing the function through common understanding/agreement
- People will have to consider the operational view and not only the technical perspective



- Low effort training and implementation costs
- Bridges development with sales and marketing, and experienced operators (internal + external)
- A fact based starting point. Easy to go back and see why this was done (easy to forget between the battles)
- The process has built up a standard/template for how we effectively can proceed with this in the future
- The stakeholders saw advantages of model based communication



- Easy to provide feedback
- Broader involvement of stakeholders
- Increased discussions and communication with A3 reports
- Gives the developers a clearer picture of what to make, a good overview of the function
- Piece of the puzzle
- Can be other ways to fail an early validation



Thank you for your time!

